



Medical Device Company Creates Employee Equity and Cost Containment with Motus BYO Solution

This medical device company turned to Motus to help eliminate tax waste for their mobile workforce and company through accurate reimbursements.

INDUSTRY

Medical Device

COMPANY SIZE

Enterprise

MOTUS PRODUCT

BYO

BUSINESS CHALLENGES SOLVED

- Significant tax savings for company and employees
- Accurate reimbursements
- Eliminate double dippers

“ Motus’ remote work reimbursement program is a shining example of how a company can prioritize employee equity, while also achieving significant cost savings and standardizing processes. By offering a consistent stipend to all remote employees, regardless of their location, Motus has leveled the playing field and eliminated disparities that could negatively impact employee productivity and satisfaction. Not only does this approach save employees money, but it also reduces administrative costs and creates a standard process that is easy to manage and understand. Ultimately, Motus’ commitment to remote work reimbursement has fostered a culture of trust and respect, where employees feel valued and empowered to do their best work, no matter where they are located.”

— North American Employee Fleet Category Manager



Challenges

Prior to leveraging the Motus BYO solution, this medical device company used a flat taxable technology stipend to reimburse their workforce for the business use of their personal cell phone and home internet. This company knew they needed to eliminate tax waste for both their mobile workforce and the company, yet also comply with labor laws and provide fair and accurate reimbursements to their mobile workers —so they began to search for the right solution.



Results

Initially, the medical device company only leveraged the Motus Vehicle solution. But after seeing the immense value this solution brought, they decided to add on the Motus BYO solution as well. Immediately after BYO onboarding with Motus, they experienced a significant reduction in tax waste for their company and employees. In just one year, they saw \$1 million in tax savings for their company. Another big area of focus for them was reducing tax waste for their valued employees, and across all their employees in that same year, they realized \$1.3 million in tax savings. On average, their employees received \$180 more per year, per employee. In addition to the reduction in tax waste for both employees and the company, they pay less out-of-pocket expenses because they now provide fair and accurate reimbursements creating employee equity...so it’s a win-win for the company and their mobile workforce.

By consolidating cell phone reimbursement under one program, Motus was also able to eliminate “double dippers.” Some mobile workers were assigned a corporate cell phone while also receiving a separate technology stipend for their personal phone. The Motus system made it easy to identify these instances and ensure everyone was being reimbursed fair and accurately while containing costs.



STOOD UP A
LONG TERM POLICY



TOTAL OVERALL
NET SAVINGS OF
\$3.6M



ALL EMPLOYEES RECIEVED
**FAIR & ACCURATE
REIMBURSEMENTS**

Learn how Motus can help you.

REQUEST A DEMO TODAY!